

Job Description:

Position Title:	Contract Engineer / Sales Coordination
Division:	Industrial Sales
Location:	Chakan, Pune
Reporting to:	Sales Head
Position Summary:	The Sales Engineer will be responsible for all aspects of Sales for Indian and International Customers and will be expected to contribute to the growth of business and be aligned to the requirements including but not limited to sales coordination from order receipt to dispatch. This position will ensure to provide world class support to our worldwide customers/Dealer/Users/Field Representatives.
Principal Activities:	<ul style="list-style-type: none"> • Review of Contracts and make a Technical & Commercially viable based on proposal made & PO receipt. • Conduct Contract Review Meeting • Coordinate with Design/Engineering/QA for necessary documents for approvals • Post Order Documentation • Generate MIS reports for management review • Provide Product training to Distributor sales force as well as Inside and Outside Sales team.
Candidate Requirements:	<ul style="list-style-type: none"> • Excellent ability to analyze and interpret Customer Specifications. • Learning Industry applications and appropriate Valve solutions to address technical issues. • Knowledge of valve automation would be an added advantage • Developing Commercial proposals with appropriate price and cost details. • Have good interpersonal skills • Team player • Background in Valves, Actuators, Automation, Projects sales, Tendering etc. • Good at meeting deadlines • Awareness on Inco terms • Knowledge on Certifications like ISO 9000/14000/45000, PED, API6D, API609
Education and Experience	Bachelor / Master's degree in Mechanical / Production / Chemical or Instrumentation Engineering from accredited university or college
Experience:	Minimum 4-7 years in Industrial Valves, Actuators or Pumps
Website:	www.magwen.de